



Dear Business Owner:

The week of September 21, 2011 there will be a large Event held near you at the Lincoln Civic Center. B & S Kids Consignment Sale ~ the "mom's helping moms" sale will once again hold its Fall/Winter sale but with an exciting addition that will have a positive impact on YOUR business ~ our new 2 step plan to grow your business.

As a local business owner whose business is geared towards children and families, this is a wonderful opportunity for you to connect directly with your target market, meet local parents, and offer "event only" specials and more.

B & S Kids Consignment Sale is proud to offer a **Plan to Grow your Business**. What better advertising value can you find from other media sources?

Vendor Table: We will provide a six-foot space for vendor including table and two chairs for the duration of the sale-Wed.-Fri. Advertiser provides display/promotional material. Vendor Tables may NOT be shared. There will be a limit of 10 available spaces and will be offered on a first-come-first-serve basis. Table vendors will receive one early shopping pass to be used on Tuesday evening from 6pm-8pm.

Sales Promotion: Provide 100 sample/coupon/special offers in our Thursday morning "GOODIE BAGS" to encourage sales and specifically target the masses that shop on opening morning.

To participate in this event, fill out the attached Registration Form and return with payment to:

B & S Consignment	EVENT HOURS:
C/o Barbara Ham	Sale: Wed., Sept. 21st. 9am-6pm
P.O. Box 557	Sale: Thurs., Sept. 22nd. 9am-6pm
Brookhaven, MS. 39602	Sale: Fri., Sept. 23rd. 9am-5pm-Most items 1/2 price!

No duplicate vendors will be accepted. The first vendor that signs up and pays in that category gets the spot.

For more details, visit us on the web at www.bnsconsignment.com or contact Barbara at 601-303-1466. We look forward to helping you grow your business!

Sincerely,

Barbara Ham-Sale Organizer
B & S Kids Consignment Sale



Vendor/Business Owners Guidelines & Registration

B & S Consignment is a children's consignment sale held twice a year in spring and fall. We hope to make it easy for you to connect with families with children that help your business thrive. The following guidelines were designed to help make the event successful for everyone.

1. Vendor/Business owners are required to submit a registration form along with your fee. Payment is required at the time of registration and will reserve your space. Please make checks payable to B & S Consignment.
2. The fee includes the services listed in your package, or the individual items you requested. For businesses renting table space, we will do our best to provide you with an electrical outlet. However, we cannot guarantee it. Vendor space is a 6 foot table. Space selection will be on a first-come-first-serve basis.
3. For onsite vendors we will accept only one vendor from any major line of merchandise. For example, Tupperware, Mary Kay, Avon, etc.
4. On-site vendors may display during the three public sale days (Wednesday & Thursday 9am-6pm and Friday 9am-5pm). Set up is one hour prior to the start of the sale. Vendors must be cleared out by 6pm on Friday.
5. All merchandise/materials/services must be new and meet the approval of B & S Consignment. We reserve the right to disallow merchandise we feel is not "family friendly". B & S Consignment will not be held responsible for loss or damage of vendor merchandise or materials.
6. All sales transactions and/or contracts are made directly between the vendor and customer.
7. All onsite vendors that sell merchandise MUST collect 7% Mississippi sales tax and turn that in with a total sales amount to B & S Consignment prior to clearing out their space.
8. Goodie bag items must be received by Sept. 21, 2011 at the Lincoln Civic Center between the hours of 10 a.m. and 12 p.m. We cannot guarantee the inclusion of goodie bag items received after the deadline specified.

We are excited that you are considering participating in the event this season.

Signature _____ Dated _____